

# 1.2 Factors of production

Name: \_\_\_\_\_ Class: \_\_\_\_\_ Date: \_\_\_\_\_ **Total: 17 marks**

**KEY WORDS** labour 劳动 • capital 资本 • land 土地 • factors of production 生产要素  
• enterprise 企业家才能

## Objective

Build the skills to answer exam questions on **factors of production** 生产要素 — **land, labour, capital and enterprise** 土地、劳动、资本、企业家才能, their **rewards** 报酬, and their **mobility, quantity and quality** 流动性、数量、质量.

You must be able to:

- name the four factors and the reward each earns
- explain the mobility of a factor
- explain how the quantity and quality of factors can change

## 1 Worked examples

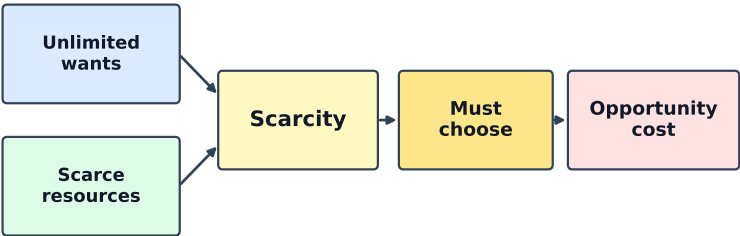
### ■ The four factors

| Land                                      | Labour                   | Capital                       | Enterprise                             |
|-------------------------------------------|--------------------------|-------------------------------|----------------------------------------|
| natural resources<br>(fields, water, oil) | human work<br>and effort | machines, tools,<br>factories | organises the rest<br>+ takes the risk |
| → Rent                                    | → Wages                  | → Interest                    | → Profit                               |

Exam: name factor + reward together (land→rent, labour→wages, capital→interest, enterprise→profit)

*Each factor earns income for being used*

| Factor           | Reward      |
|------------------|-------------|
| land 土地          | rent 地租     |
| labour 劳动        | wages 工资    |
| capital 资本       | interest 利息 |
| enterprise 企业家才能 | profit 利润   |



Exam: scarcity forces choice — opportunity cost is the next-best alternative forgone

*The factors are themselves scarce — which is the root of the economic problem*

- **Mobility** 流动性: how easily a factor moves to a new use (a multi-skilled worker is mobile; a fixed factory is not).
- **Quantity** and **quality** can change — training and technology raise quality, so each factor produces more.

**Answer shapes:** K + App + An + Ev (a justified judgement, for discuss questions).

## 2 Practice

**2.1** State the reward earned by each of the four factors of production. [2]

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**2.2** Define the term *capital*. [2]

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**2.3** Define the term *mobility of labour*. [2]

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### 3 Exam-style questions

**3.1** The reward to the factor **enterprise** is: [1]

- |   |   |
|---|---|
| A | B |
| C | D |
- A rent
  - B wages
  - C interest
  - D profit

**3.2** Explain two ways the quality of the factor labour could be improved. [4]

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**3.3** Analyse why some workers are more occupationally mobile than others. [6]

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