

2.6 Price elasticity of demand (PED)

Name: _____ Class: _____ Date: _____

Total: 15 marks

Objective

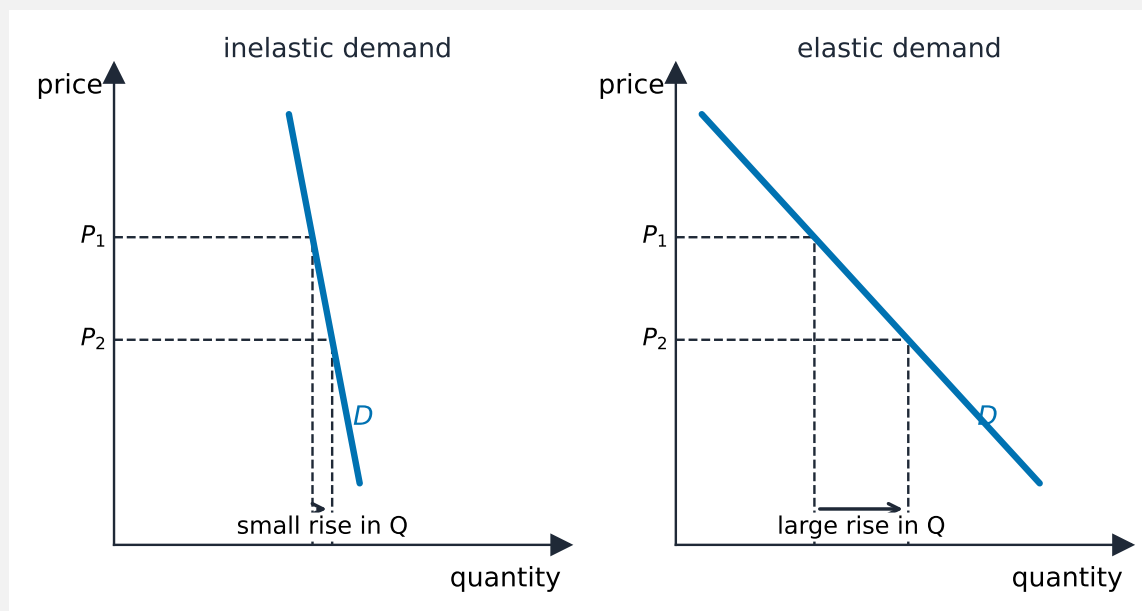
Build the skills to answer exam questions on **price elasticity of demand** 需求价格弹性 (PED) —its formula, **elastic and inelastic** 富有弹性与缺乏弹性 demand, the determinants, and the link with **total revenue** 总收益.

You must be able to:

- calculate and interpret PED
- classify demand as elastic or inelastic
- explain the link between PED and total revenue

1 Worked examples

■ Measuring PED



Inelastic: quantity barely moves; elastic: quantity moves a lot

$$\text{PED} = \frac{\% \text{ change in quantity demanded}}{\% \text{ change in price}}$$

- **Worked:** price +20%, quantity −10% → $\text{PED} = \frac{10}{20} = 0.5 \rightarrow$ **inelastic** (<1).

- **Elastic** (>1): many substitutes, a luxury. **Inelastic** (<1): a need, few substitutes (petrol, salt).
- **Revenue**: if demand is inelastic, raising the price **raises** total revenue.

Answer shapes: K + App + An + Ev (a justified judgement, for discuss questions).

2 Practice

2.1 Define *price elasticity of demand (PED)*. [2]

2.2 Price rises by 10% and quantity demanded falls by 30%. Calculate the PED and classify the demand. [2]

2.3 State one factor that makes demand for a good elastic. [1]

3 Exam-style questions

3.1 A good has a PED of 0.3. To raise its total revenue, a firm should: [1]

- **A** lower the price
- **B** raise the price
- **C** keep the price the same
- **D** stop producing it

3.2 Explain why the demand for petrol is price inelastic. [4]

3.3 Analyse why a government often places taxes on goods with inelastic demand, such as cigarettes. [6]

4 Go further

You are now ready for the real exam questions on this subtopic. Open the **2.6 Price elasticity of demand (PED)** past-paper sheet in the Library, or try these in **Practice mode**:

- 0455/11 N25 —Q7 (PED)
- 0455/11 J25 —Q7 (elasticity)
- 0455/13 J25 —Q7 (PED and revenue)

Solutions

IGCSE Economics answers are marked by **level of response**: award **K** knowledge, **App** application, **An** analysis and **Ev** a justified judgement.

2.1 a measure of how much the quantity demanded responds to a change in price (% change in quantity $\div$ % change in price) (2 for a clear definition; 1 for a partial idea).

2.2 $PED = \frac{30}{10} = 3$; greater than 1, so demand is **elastic** (2; award 1 for a correct value with no classification).

2.3 any one of: the good has many substitutes; it is a luxury; it takes a large share of income (1).

3.1 B. With PED 0.3 (inelastic), raising the price raises total revenue.

3.2 [4] K 1 + An up to 3 —petrol is a necessity for drivers with few close substitutes $\rightarrow$ when its price rises, people still need to drive $\rightarrow$ so the quantity demanded falls only a little $\rightarrow$ demand is price inelastic.

3.3 [6] K/App/An —for an inelastic good like cigarettes, a tax raises the price but the quantity bought falls only a little $\rightarrow$ so people keep buying and paying the tax $\rightarrow$ the government collects a large, steady amount of revenue $\rightarrow$ and it may also slightly reduce smoking (a demerit good), achieving two aims.