

3.3 Workers

Name: _____ Class: _____ Date: _____ Total: 17 marks

KEY WORDS workers • labour • wage • skill • division of labour

Objective

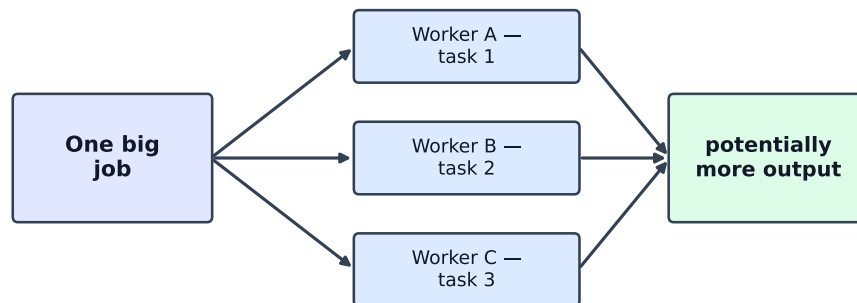
Build the skills to answer exam questions on **workers** – **wage and non-wage factors** in choosing a job, why **wages differ**, and the **division of labour**.

You must be able to:

- distinguish wage from non-wage factors
- explain why workers earn different amounts
- explain the advantages and disadvantages of the division of labour

1 Key knowledge and worked examples

■ Choosing a job and earning a wage



Exam: specialisation can raise productivity — but monotony and interdependence are trade-offs

Workers choose jobs on pay and on everything else

- **Wage factors:** the **wage** (pay). **Non-wage factors:** hours, holidays, safety, enjoyment, distance, promotion.
- **Wages differ** because of: **skill** and **qualifications**, danger, **trade unions**, **discrimination**.

- **Division of labour** : split a job into small repeated tasks → faster work, higher output, but boring and a narrow skill.

Answer shapes: K + App + An + Ev (a justified judgement, for discuss questions).

2 Practice

2.1 State the difference between a *wage* and a *non-wage* factor. [2]

2.2 Identify two reasons why workers earn different wages. [2]

2.3 Define the term *division of labour*. [2]

3 Exam-style questions

3.1 Which is a **non-wage** factor when choosing a job? [1]

- ☐ **A** the hourly pay
☐ **B** a bonus payment
☐ **C** the working hours and holidays
☐ **D** commission on sales

3.2 Explain two reasons why a surgeon is paid more than a cleaner. [4]

3.3 Analyse the advantages and disadvantages of the division of labour for a firm. [6]
