

2 Motivating workers – Part 1 —Answers

Answers

Work through these after trying the questions yourself.

2.1 What makes workers want to work hard.

2.2 Any of: higher output; better quality; lower staff turnover; less absence.

2.3 Physical (basic) needs, such as food and pay.

2.4 Higher pay, a bonus, or piece-rate (paid per item).

2.5 Praise, promotion, more responsibility, training or teamwork (any one).

2.6 Financial: pay a **bonus** or piece-rate —workers earn more for working harder, raising effort and quality. **Non-financial:** give **praise or promotion** —workers feel valued, so they stay longer (lower turnover) and work better.