

Solutions

IGCSE Business answers are marked by **level of response**: award **K** knowledge, **App** application, **An** analysis and **Ev** a justified judgement.

Each answer shows the steps, then the **result**.

2.1

- **productivity** is how much output each worker or machine produces in a **set time** (K)

2.2

- **job**: one item at a time to order (K)
- **flow**: goods non-stop on a moving line (K)

2.3

- **JIT**: materials arrive **just as they are needed**, so little inventory is held (K)

3.1

- any **two** of: train workers / better machines / improve motivation / organise work better (K, K)

3.2

- for **each** of two benefits: K + An, max 3 each
- e.g. **low unit cost**: machines run non-stop → economies of scale
- e.g. **consistent quality**: a standard line → fewer faults

3.3

- **for**: flow lowers unit cost and raises output
- **against**: this maker sells **made-to-order** pieces, so **job production** fits
- **judgement (Ev)**: keep job production — flow only suits high, steady demand for identical goods