T1 in-class test	T1 business research task	T1 report
T1 coursework	T1 business	T1 Factors of production
T1 primary sector	T1 secondary sector	T1 tertiary sector

T1 报告 bào gào	T1 商业研究任务 shāng yè yán jiū rèn wù	T1 课堂测验 kè táng cè yàn
T1 生产要素 shēng chǎn yào sù	T1 企业 qǐ yè	T1 平时作业 píng shí zuò yè
T1 第三产业 dì sān chǎn yè	T1 第二产业 dì èr chǎn yè	T1 第一产业 dì yī chǎn yè

T1 sole trader	T1 partnership	T1 limited company
T1 Stakeholders	T1 PEST analysis	T1 SWOT analysis
T1 Demand	T1 supply	T1 equilibrium

T1 有限公司 yǒu xiàn gōng sī	T1 合伙企业 hé huǒ qǐ yè	T1 个体经营 gè tǐ jīng yíng
T1 SWOT 分析 SWOT fēn xī	T1 PEST 分析 PEST fēn xī	T1 利益相关者 lì yì xiāng guān zhě
T1 均衡 jūn héng	T1 供给 gōng jǐ	T1 需求 xū qiú

T1 Elasticity	T1 inelastic	T1 Competition
T1 monopoly	T1 business plan	T1 Objectives
T1 cash flow forecast	T1 Break-even	T1 contribution

T1 竞争 jìng zhēng	T1 缺乏弹性 quē fá tán xìng	T1 弹性 tán xìng
T1 目标 mù biāo	T1 商业计划书 shāng yè jì huà shū	T1 垄断 lǒng duàn
T1 边际贡献 biān jì gòng xiàn	T1 盈亏平衡 yíng kuī píng héng	T1 现金流预测 xiàn jīn liú yù cè

T1 Management	T1 Motivation	T1 Delegation
T1 organisational structure	T1 flat	T1 tall
T1 contract of employment	T1 Recruitment	T1 training

T1 授权 shòu quán	T1 激励 jī lì	T1 管理 guǎn lǐ
T1 层级多 céng jí duō	T1 扁平 biǎn píng	T1 组织结构 zǔ zhī jié gòu
T1 培训 péi xùn	T1 招聘 zhāo pìn	T1 劳动合同 láo dòng hé tóng

T1 appraisal	T1 Industrial relations	T1 Employment law
T1 Marketing	T1 marketing mix	T1 Market segmentation
T1 Market research	T1 primary	T1 secondary

T1 劳动法 láo dòng fǎ	T1 劳资关系 láo zī guān xì	T1 绩效评估 jì xiào píng gū
T1 市场细分 shì chǎng xì fēn	T1 营销组合 yíng xiāo zǔ hé	T1 市场营销 shì chǎng yíng xiāo
T1 二手 èr shǒu	T1 一手 yī shǒu	T1 市场调研 shì chǎng diào yán

T2 personal budget	T2 budget	T2 Fixed costs
T2 variable costs	T2 insurance	T2 visa and travel
T2 textbooks and equipment	T2 contingency	T2 decision-making model

T2

固定成本

gù dìng chéng běn

T2

预算

yù suàn

T2

个人预算

gè rén yù suàn

T2

签证与差旅

qiān zhèng yǔ chà lǚ

T2

保险

bǎo xiǎn

T2

可变成本

kě biàn chéng běn

T2

决策模型

jué cè mó xíng

T2

应急储备

yìng jí chǔ bèi

T2

教材与设备

jiào cái yǔ shè bèi

T2 Opportunity cost	T2 Credit	T2 Investing
T2 risk	T2 entrepreneur	T2 business model
T2 value proposition	T2 target market	T2 Pricing

T2 投资 tóu zī	T2 信贷 xìn dài	T2 机会成本 jī huì chéng běn
T2 商业模式 shāng yè mó shì	T2 创业者 chuàng yè zhě	T2 风险 fēng xiǎn
T2 定价 dìng jià	T2 目标市场 mù biāo shì chǎng	T2 价值主张 jià zhí zhǔ zhāng

T2 Operations	T2 Personnel	T2 Suppliers
T2 Start-up costs	T2 running costs	T2 profit and loss
T2 balance sheet	T3 research task	T3 tariff

T2

供应商

gōng yìng shāng

T2

人员

rén yuán

T2

运营

yùn yíng

T2

损益

sǔn yì

T2

运营成本

yùn yíng chéng běn

T2

启动成本

qǐ dòng chéng běn

T3

关税

guān shuì

T3

研究任务

yán jiū rèn wù

T2

资产负债表

zī chǎn fù zhài biǎo

T3 exchange rate	T3 venture	T3 International business
T3 globalisation	T3 markets	T3 costs
T3 resources	T3 Exporting	T3 licensing

T3 国际商务 guó jì shāng wù	T3 合资企业 hé zī qǐ yè	T3 汇率 huì lǜ
T3 成本 chéng běn	T3 市场 shì chǎng	T3 全球化 quán qiú huà
T3 许可经营 xǔ kě jīng yíng	T3 出口 chū kǒu	T3 资源 zī yuán

T3 franchising	T3 subsidiary	T3 quota
T3 trade bloc	T3 balance of trade	T3 Political risk
T3 Legal systems	T3 intellectual property	T3 Ethics

T3 配额 pèi é	T3 子公司 zi gōng sī	T3 特许经营 tè xǔ jīng yíng
T3 政治风险 zhèng zhì fēng xiǎn	T3 贸易差额 mào yì chā é	T3 贸易集团 mào yì jí tuán
T3 商业伦理 shāng yè lún lǐ	T3 知识产权 zhī shí chǎn quán	T3 法律体系 fǎ lǜ tǐ xì

T3 Corporate social responsibility	T3 Staffing	T3 Standardisation
T3 adaptation	T3 Supply chain	T3 Brand

T3 标准化 biāo zhǔn huà	T3 人员配置 rén yuán pèi zhì	T3 企业社会责任 qǐ yè shè huì zé rèn
T3 品牌 pǐn pái	T3 供应链 gōng yìng liàn	T3 本地化 běn dì huà