BEC Business English Name: _____ Score: _____

1. In BEC note completion, the first number you hear is always the answer.

   ☐ True ☐ False

2. In one Part 2 section there are 8 options for 5 speakers. How many options are not used?

   _____

3. How many times do you hear each recording?

   _____

4. "The quality was the same as everyone else's." Is quality the speaker's reason?

   ☐ Yes, quality is mentioned

   ☐ No, the speaker says quality was not different

5. Listen to the call. Customer name: Mr _____

   _____

6. Listen to speaker 1. What was the main reason for changing suppliers?

   ☐ D did not meet new safety rules

   ☐ G the factory was too far away

   ☐ E prices rose too much

   ☐ C lost personal contact after a takeover

   ☐ B could not supply a new material

   ☐ H payment terms changed

   ☐ A unreliable delivery

   ☐ F poor product quality

7. Listen to the call. Discount on the desks:

   ☐ 20%

   ☐ 15%

   ☐ 10%

8. Listen to speaker 2. What was the main reason for changing suppliers?

   ☐ B could not supply a new material

   ☐ C lost personal contact after a takeover

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   ☐ F poor product quality

   ☐ G the factory was too far away

   ☐ D did not meet new safety rules

   ☐ A unreliable delivery

   ☐ E prices rose too much

9. Listen to the call. Delivery day:

   ☐ Monday 13th

   ☐ Thursday 9th

   ☐ Friday 10th

10. In "I thought about that, but most people finished it", the speaker's real view comes after "but".

    ☐ True ☐ False

1. **False**

   Speakers often correct themselves. Wait for the final version.

2. **3**

   $8 - 5 = 3$ options are distractors.

3. **2**

   Every BEC listening recording is played twice.

4. **No, the speaker says quality was not different**

   Mentioning a word is not choosing it as the reason.

5. **Kowalski**

   The name is spelled K-O-W-A-L-S-K-I. Spelling must be correct.

6. **A unreliable delivery**

   "Three late deliveries in a row… we simply couldn't trust them." Prices were fair, so not E.

7. **10%**

   "Oh, sorry, it's fifteen per cent for the chairs, but ten per cent for the desks."

8. **B could not supply a new material**

   "Our new product range needed a special recycled material, and they just didn't make it." The service was excellent, so not A.

9. **Friday 10th**

   "Actually, no, the van is busy that day. Friday the tenth."

10. **True**

    Yes but… introduces the speaker's real position.