

1. Feram and Ocel are the only two steel manufacturers in the region. Feram is deciding whether to transport its steel with Truck or Rail. Ocel is deciding whether to produce its steel as Sheets or Beams. The payoff matrix shows the payoffs for each combination of strategies. The first entry in each cell shows Feram's profit, and the second entry shows Ocel's profit. Each firm independently and simultaneously chooses its strategy. Assume that Feram and Ocel know all the information in the matrix and do not cooperate.

		Ocel	
		Sheets	Beams
Feram	Truck	\$40 million, \$95 million	\$20 million, \$125 million
	Rail	\$50 million, \$75 million	\$30 million, \$25 million

Part A

What is Feram's most profitable strategy if Ocel chooses to produce Sheets?

Part B

Does Ocel have a dominant strategy? Explain using numbers from the payoff matrix.

Part C

Identify the Nash equilibrium (or equilibria) for this game, or state that none exists.

Part D

Suppose Feram incurs a \$20 million increase in the cost of Rail transport, with no change in the cost of Truck transport. Redraw the payoff matrix, including the firms, strategies, and payoffs, showing how the \$20 million increase in the cost of Rail transport affects the payoff matrix.

Part E

Suppose instead that Feram and Ocel now cooperate and merge into one new firm, Acier, which is now the only producer of steel in the region. Acier produces the profit-maximizing quantity of steel and is earning positive economic profit. Draw a correctly labeled graph for Acier, and show each of the following.

- Acier's profit-maximizing quantity, labeled Q_1
- Acier's profit-maximizing price, labeled P_1
- The average total cost curve, labeled ATC, consistent with Acier earning positive economic profit
- The area of deadweight loss, shaded completely

Part F

Government regulators impose a lump-sum tax on Acier. In the short run, will Acier's profit-maximizing price of steel increase, decrease, or remain the same as a result of the lump-sum tax? Explain.

1. Voda Reservoir is a profit-maximizing firm and the only producer of bottled water in a country. Currently, Voda Reservoir is earning negative economic profit.

A. Draw a correctly labeled graph for Voda Reservoir and show each of the following.

- The profit-maximizing quantity, labeled Q_M
- The profit-maximizing price, labeled P_M
- The average total cost curve consistent with Voda Reservoir earning negative economic profit, labeled ATC
- The area of deadweight loss, shaded completely

B. Suppose the government requires Voda Reservoir to produce the socially optimal quantity of bottled water. On your graph in part A, show the socially optimal quantity of bottled water, labeled Q_S .

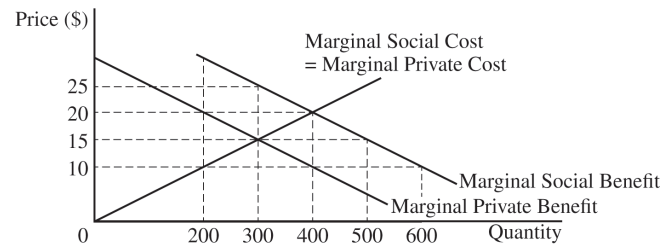
C. Suppose instead the government grants a per-unit subsidy to Voda Reservoir. What will happen to Voda Reservoir's profit-maximizing quantity of bottled water? Explain.

D. Suppose new producers have entered the bottled-water market and Voda Reservoir continues to operate in the bottled-water market. Will the demand for Voda Reservoir's bottled water become more elastic, become less elastic, or stay the same as new producers enter the market?

E. Voda Reservoir hires workers in a perfectly competitive labor market.

- If the demand for bottled water increases, what will happen to Voda Reservoir's demand for labor? Explain.
- The government implements a new regulation that increases the minimum age required for a worker to be employed in a bottled-water factory. What will happen to the market wage in the short run? Explain.

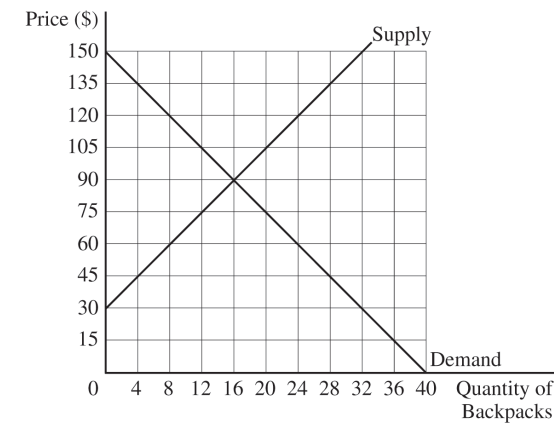
2. Good X is produced and sold in a perfectly competitive market. The provided graph shows the market for Good X.



- (a) Identify the market equilibrium price and quantity.
- (b) Calculate the deadweight loss at the market equilibrium. Show your work.
- (c) Suppose the government wants to eliminate the deadweight loss in the market for Good X.
- Which of the following will achieve the government's objective: a per-unit tax on consumers or a per-unit subsidy to consumers? Explain.
 - What is the dollar value of the per-unit tax or per-unit subsidy identified in part (c)(i) ?
- (d) Suppose instead the government imposes a price ceiling of \$10. Will the price ceiling achieve the socially optimal quantity of Good X? Explain.

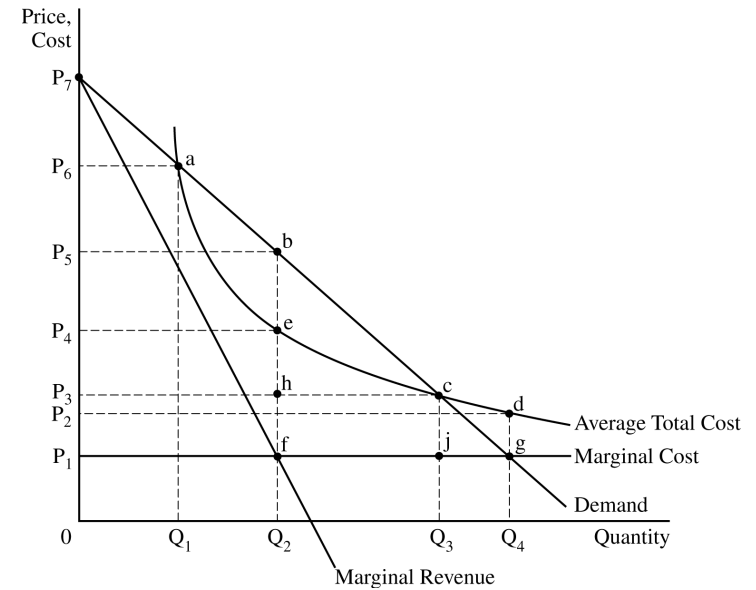
Begin your response to this question at the top of a new page in the separate Free Response booklet and fill in the appropriate circle at the top of each page to indicate the question number.

3. Backpacks are produced in a perfectly competitive market that has no externalities. The provided graph shows the market supply and demand curves for backpacks in the country of Jambo.



- (a) Calculate total economic surplus at the market equilibrium. Show your work.
- (b) To decrease the price of backpacks for students, the government of Jambo has decided to set a price ceiling of \$60 per backpack. Compared to the market equilibrium, will the quantity of backpacks purchased increase, decrease, or not change as a result of the price ceiling? Explain.
- (c) Suppose instead the government of Jambo provides a per-unit subsidy of \$30 to the sellers of backpacks.
- Identify the price paid by consumers per backpack after the per-unit subsidy is implemented.
 - Calculate the total cost of the subsidy to the government. Show your work.
 - Does the per-unit subsidy cause deadweight loss to increase, decrease, or remain the same compared to the market equilibrium in part (a)? Explain.

Begin your response to this question at the top of a new page in the separate Free Response booklet and fill in the appropriate circle at the top of each page to indicate the question number.

STOP**END OF EXAM**

3. The graph shows the cost and revenue curves for an unregulated, profit-maximizing monopoly.

- (a) Is the firm shown in this graph a natural monopoly? Explain.
- (b) Using the labeling from the graph, identify the area representing the deadweight loss for this profit-maximizing monopoly.
- (c) In order to improve resource allocation, the government sets a price that results in the firm earning zero economic profit.
 - (i) Using the labeling from the graph, identify the price and resulting quantity the firm would produce.
 - (ii) Will this government policy eliminate the deadweight loss? Explain using labeling from the graph.
- (d) Instead, the government decides to set a price that results in the socially optimal quantity of output. Will the firm earn positive, negative, or zero economic profit? Explain using labeling from the graph.

Begin your response to this question at the top of a new page in the separate Free Response booklet and fill in the appropriate circle at the top of each page to indicate the question number.

STOP**END OF EXAM**

1. The government of an island nation grants SkyRunner Airlines exclusive monopoly rights to serve the island. SkyRunner is earning positive economic profits.

(a) Draw a correctly labeled graph for SkyRunner, and show each of the following.

- (i) The profit-maximizing quantity of tickets, labeled Q_M
- (ii) The profit-maximizing price of a ticket, labeled P_M
- (iii) The area representing profits, shaded completely

Now the island's tourist bureau asks the government to consider the following two proposals.

- Proposal I: Set a price ceiling on tickets that eliminates all deadweight loss.
- Proposal II: Eliminate SkyRunner's monopoly rights, which will remove all barriers to entry.

(b) Suppose the government adopts proposal I. On your graph in part (a), indicate the quantity of tickets sold in the short run, labeled Q_C .

(c) Suppose instead the government adopts proposal II. How will each of the following be affected in the long run compared to the market conditions in part (a) ?

- (i) The quantity of tickets sold by SkyRunner. Explain.
- (ii) The price elasticity of demand for SkyRunner's airline service. Explain.
- (iii) SkyRunner's profits
- (iv) The deadweight loss in the market. Explain.

Begin your response to this question at the top of a new page in the separate Free Response booklet and fill in the appropriate circle at the top of each page to indicate the question number.

1. NCHart is a corporation that has developed and patented a new drug to treat heart disease. There are no substitutes for this drug, giving NCHart a monopoly.

(a) Draw a correctly labeled graph of NCHart making a positive economic profit, and show each of the following.

- (i) The profit-maximizing quantity, labeled Q_m
- (ii) The profit-maximizing price, labeled P_m

(b) At Q_m from part (a)(i), is demand elastic, unit elastic, or inelastic? Explain using information from the graph.

(c) Instead of maximizing profit, suppose NCHart considers providing the new drug to as many patients as possible as long as it can generate enough revenue to cover its total costs.

- (i) On your graph from part (a), show the quantity that is consistent with this goal, labeled Q_z .
- (ii) At Q_z from part (c)(i), is there a deadweight loss? Explain.

(d) NCHart's patent expires next year, and a new firm, TXDrug, is considering whether to Enter this market or Stay Out. NCHart can either produce Q_m or Q_z . The firms independently and simultaneously choose their actions. The first entry in the payoff matrix represents NCHart's payoff and the second entry represents TXDrug's payoff. Both firms have complete information. Use the payoff matrix below to answer the following questions.

		TXDrug	
		Stay Out	Enter
NCHart	Q_m	\$10, \$0	\$4, \$1
	Q_z	\$0, \$0	-\$2, -\$1

- (i) Does TXDrug have a dominant strategy? Explain using strategies and payoffs from the payoff matrix.
- (ii) What is the best response for NCHart if TXDrug chooses to Stay Out?
- (iii) Identify the Nash equilibrium.

Begin your response to this question at the top of a new page in the separate Free Response booklet and fill in the appropriate circle at the top of each page to indicate the question number.

2. Copper is produced in a perfectly competitive market with an upward-sloping supply curve and a downward-sloping demand curve. Assume the production of copper results in liquid waste, which seeps into local rivers. The contaminated river water causes human illnesses and crop failures downstream. The marginal external cost from producing copper is constant across all quantities of copper produced.

(a) Draw a correctly labeled graph of the copper market with the marginal social benefit (MSB), marginal private benefit (MPB), marginal social cost (MSC), and marginal private cost (MPC) curves, and show each of the following.

- The market equilibrium quantity, labeled Q_M
- The socially efficient quantity, labeled Q_S

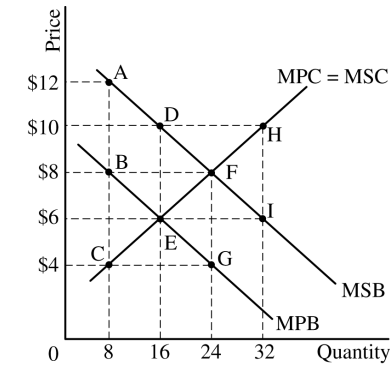
(b) Suppose the demand for copper decreases. On your graph in part (a), show the deadweight loss at the new market equilibrium, shaded completely.

(c) Suppose the government is considering levying a tax on copper.

- What per-unit tax level would achieve the socially optimal quantity?
- Explain why a lump-sum tax on producers will not achieve the socially optimal quantity in the short run.

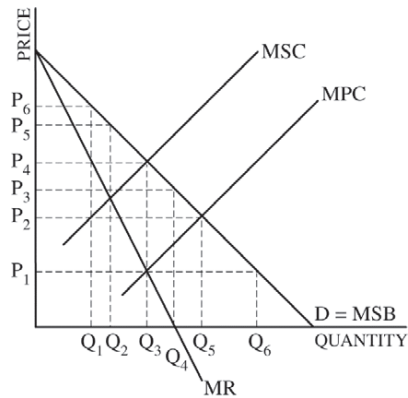
Begin your response to this question at the top of a new page in the separate Free Response booklet and fill in the appropriate circle at the top of each page to indicate the question number.

2. Modern-day word processing software gives consumers the ability to create and save documents in different file formats that can then be accessed by multiple computer operating systems. The graph below depicts a perfectly competitive market for word processing software. In the graph, MSB is the marginal social benefit, MPB is the marginal private benefit, MPC is the marginal private cost, and MSC is the marginal social cost.



- Identify the type of market failure illustrated by the graph. Explain.
- Using the numbers on the graph, identify the market equilibrium price and quantity.
- Using the labeling on the graph, identify the area representing the deadweight loss at the quantity identified in part (b).
- Suppose the government is considering granting a subsidy to correct the market failure. What is the dollar value of the per-unit subsidy that would achieve the socially optimal quantity?
- Suppose the government does not grant the subsidy and instead imposes a price floor at \$8.
 - How many units will consumers and producers exchange at the price floor?
 - Does the price floor correct the market failure? Explain.

3. The graph below shows the marginal social cost (MSC), marginal private cost (MPC), marginal social benefit (MSB), demand (D), and marginal revenue (MR) curves for a monopoly.



- Identify the monopolist's
 - profit-maximizing quantity
 - profit-maximizing price
- What information in the graph indicates that there is a negative externality?
- Identify the socially optimal quantity.
- In the case in which the government imposes a per-unit tax equal to the marginal external cost, identify each of the following.
 - The dollar value of the tax, using the price labels from the graph
 - The profit-maximizing quantity associated with the tax
- Given the monopoly facing the negative externality, would the deadweight loss increase, decrease, or stay the same as a result of imposing the per-unit tax? Explain.

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MICROECONOMICS

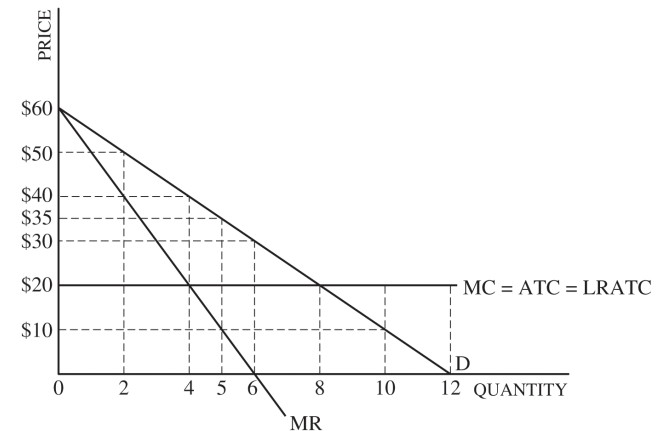
Section II

Planning time—10 minutes

Writing time—50 minutes

Directions: You have 10 minutes to read all of the questions in this booklet, to sketch graphs, to make notes, and to plan your answers. You will then have 50 minutes to answer all three of the following questions. It is suggested that you spend approximately half your time on the first question and divide the remaining time equally between the next two questions. In answering the questions, you should emphasize the line of reasoning that generated your results; it is not enough to list the results of your analysis. Include correctly labeled diagrams, if useful or required, in explaining your answers. A correctly labeled diagram must have all axes and curves clearly labeled and must show directional changes. Use a pen with black or dark blue ink.

1. The graph below shows the demand curve (D), marginal revenue curve (MR), marginal cost curve (MC), average total cost curve (ATC), and long-run average total cost curve (LRATC) for a monopolist.



- Using the numbers given in the graph, identify each of the following for the profit-maximizing monopolist.
 - The quantity produced
 - The price
 - The allocatively efficient quantity
- At the profit-maximizing quantity from part (a)(i), is the monopolist experiencing economies of scale? Explain.