

Solutions

Each answer shows the steps, then the **result**.

2.1

- it makes an abstraction concrete and secures attention before the argument begins

2.2

- it reveals the writer's judgment of the audience and the evidence: the rejected method would have failed with this reader or with this material

2.3

(a)

- a change in what the writer needs from the reader — from accepting a parallel to accepting a mechanism

(b)

- quote the sentence where the shift occurs and name both methods

3.1 B

- method choice reflects audience and available evidence

3.2 B

- a label is not an account of effect

3.3

(a)

- it makes the problem feel manageable

(b)

- once sorted into kinds, a remedy can be matched to each, so the proposal looks proportionate rather than sweeping