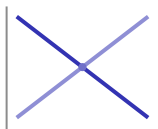


The Price System

A-Level Economics ■ Topic 2

A-Level Economics



The Price System

What we will cover

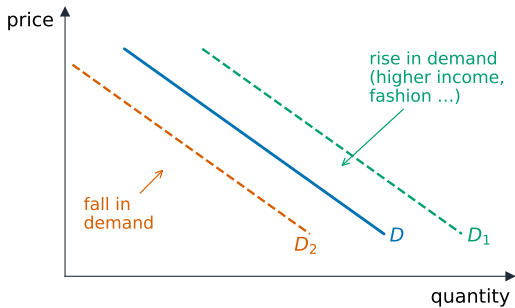
- 1 Demand & marginal utility
- 2 Supply
- 3 Price elasticity (PED)
- 4 YED, XED & PES
- 5 Market equilibrium
- 6 Consumer & producer surplus



buyers & sellers meet

1 Demand and supply

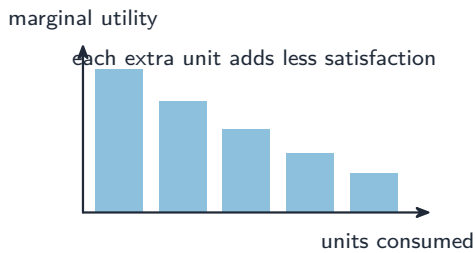
Demand and what shifts it



Law of demand 需求定律: price up $\Rightarrow$ quantity down, so the curve slopes down.

- own price $\rightarrow$ *move along*
- **income** 收入, **substitute** 替代品 & **complement** 互补品 prices, tastes $\rightarrow$ *shift*

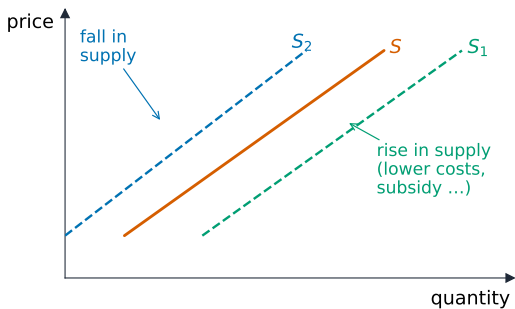
Marginal utility



Diminishing marginal utility 边际效用递减: each extra unit adds *less* satisfaction than the last.

Because later units are worth less, buyers pay less for them – so demand slopes *downward*.

Supply and what shifts it



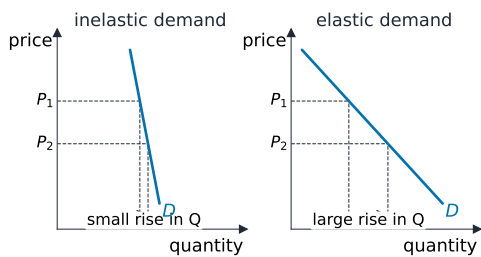
Law of supply 供给定律: price up $\Rightarrow$ quantity up (more profit), so the curve slopes up.

- lower **costs** 生产成本, better tech, a **subsidy** 补贴 $\rightarrow$ shift right
- higher costs or an indirect tax $\rightarrow$ shift left

2 Elasticity

The Price System
└ Elasticity

Price elasticity of demand



$$PED = \frac{\% \Delta \text{quantity}}{\% \Delta \text{price}}$$

> 1 **elastic** 富有弹性 (responds a lot); < 1 **inelastic** 缺乏弹性 (responds little).

Worked example

price +10%, quantity -25% $\Rightarrow$
PED = -2.5 (elastic)

The Price System
└ Elasticity

PED and total revenue



Total revenue 总收益
= price $\times$ quantity.

■ **inelastic**: raise price $\rightarrow$ TR **rises**

■ **elastic**: raise price $\rightarrow$ TR **falls**

A tax on an inelastic good (petrol)
raises a lot of revenue without cutting
sales much.

Income and cross elasticity

YED 需求收入弹性

normal good: income up → demand up (+)

inferior good: income up → demand down (−)

XED 需求交叉弹性

substitutes 替代品: +
(rival dearer → buy more)

complements 互补品: −
(partner dearer → buy less)

Restaurant meals: YED = $+30\%/+20\%$ = **+1.5** (normal, luxury). Tea → coffee: XED = **+0.4** (substitutes).

Price elasticity of supply

$$PES = \frac{\% \Delta \text{supplied}}{\% \Delta \text{price}}$$

more elastic with
spare capacity 闲置产能 & stocks 库存

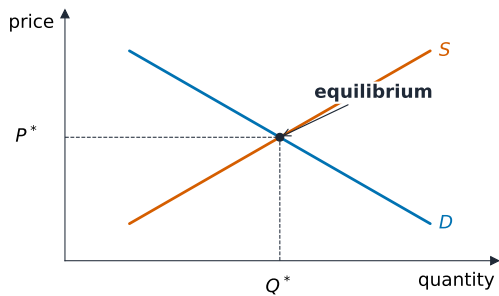
momentary 瞬时
PES = 0

short run 短期
rises a little

long run 长期
most elastic

3 Equilibrium and surplus

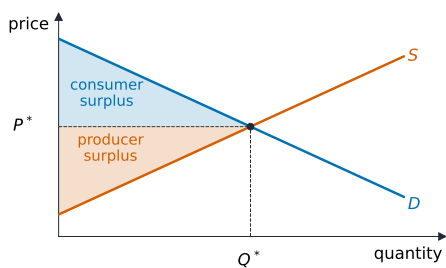
Market equilibrium



Equilibrium 均衡: where demand meets supply – no pressure to change.

- price too low → **shortage** 短缺 → price pushed up
- price too high → **excess supply** 超额供给 → price pushed down

Shifts and surplus



A demand rise lifts both price & quantity; a supply rise cuts price, lifts quantity.

- **consumer surplus** 消费者剩余 – below demand, above price
- **producer surplus** 生产者剩余 – above supply, below price

Their sum is total **welfare** 福利, largest at equilibrium.

4

Recap

Topic 2 – key takeaways

1 Demand & supply

own price moves along; other causes shift

2 PED

> 1 elastic, < 1 inelastic; drives revenue

3 YED & XED

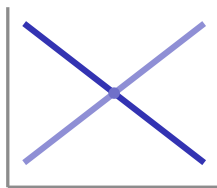
normal/inferior; substitutes/complements

4 Equilibrium

D meets S; surplus measures welfare

Check yourself

- 1 A subsidy shifts supply which way?
- 2 If $PED = 0.4$, is demand elastic or inelastic?
- 3 An inferior good has YED of what sign?
- 4 Where is total welfare largest?



Answers 1. right (supply rises) 2. inelastic 3. negative 4. at the free-market equilibrium