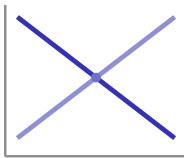


The Price System

A-Level Economics ■ Topic 2

A-Level Economics



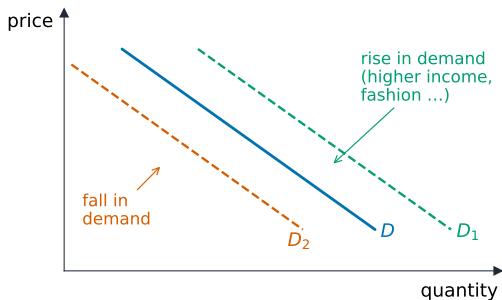
What we will cover

- 1 Demand & marginal utility
- 2 Supply
- 3 Price elasticity (PED)
- 4 YED, XED & PES
- 5 Market equilibrium
- 6 Consumer & producer surplus



buyers & sellers meet

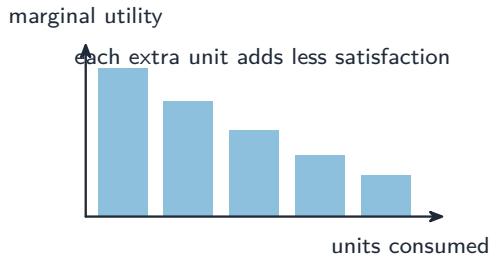
Demand and what shifts it



Law of demand 需求定律: price up
⇒ quantity down, so the curve
slopes down.

- own price → *move along*
- **income** 收入,
substitute 替代品 &
complement 互补品 prices,
tastes → *shift*

Marginal utility

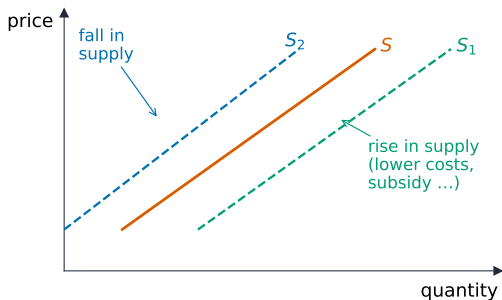


Diminishing marginal

utility 边际效用递减: each extra unit adds **less** satisfaction than the last.

Because later units are worth less, buyers pay less for them – so demand slopes **downward**.

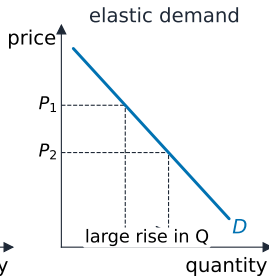
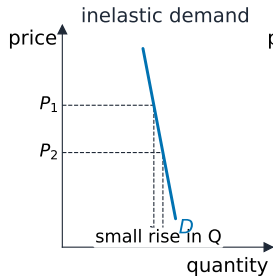
Supply and what shifts it



Law of supply 供给定律: price up
⇒ quantity up (more profit), so the
curve slopes up.

- lower **costs** 生产成本, better tech, a **subsidy** 补贴 → shift right
- higher costs or an indirect tax → shift left

Price elasticity of demand



$$PED = \frac{\% \Delta \text{quantity}}{\% \Delta \text{price}}$$

- > 1 **elastic** 富有弹性 (responds a lot);
 < 1 **inelastic** 缺乏弹性 (responds little).

Worked example

price +10%, quantity -25% $\Rightarrow$
 PED = -2.5 (elastic)

PED and total revenue



Total revenue 总收益

= price $\times$ quantity.

- **inelastic:** raise price $\rightarrow$ TR **rises**
- **elastic:** raise price $\rightarrow$ TR **falls**

A tax on an inelastic good (petrol) raises a lot of revenue without cutting sales much.

Income and cross elasticity

YED 需求收入弹性

normal good: income
up $\rightarrow$ demand up (+)

inferior good: income up
 $\rightarrow$ demand down (-)

XED 需求交叉弹性

substitutes 替代品: +
(rival dearer $\rightarrow$ buy more)

complements 互补品: -
(partner dearer $\rightarrow$ buy less)

Restaurant meals: $\text{YED} = +30\%/+20\% = +1.5$ (normal, luxury). Tea $\rightarrow$ coffee: $\text{XED} = +0.4$ (substitutes).

Price elasticity of supply

$$\text{PES} = \frac{\% \Delta \text{supplied}}{\% \Delta \text{price}}$$

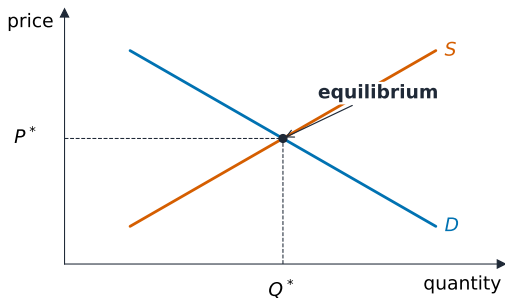
more elastic with
spare capacity 闲置产能 & **stocks** 库存

momentary 瞬时
PES = 0

→ **short run** 短期
rises a little

→ **long run** 长期
most elastic

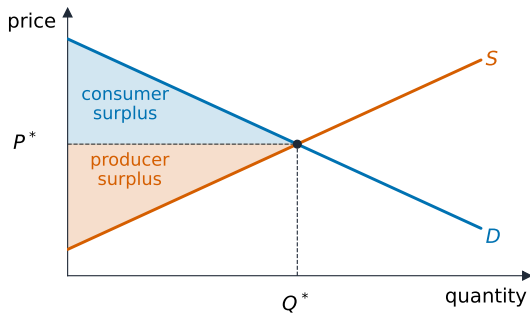
Market equilibrium



Equilibrium 均衡: where demand meets supply – no pressure to change.

- price too low → **shortage** 短缺
→ price pushed up
- price too high → **excess supply** 超额供给 → price pushed down

Shifts and surplus



A demand rise lifts both price & quantity; a supply rise cuts price, lifts quantity.

- **consumer surplus** 消费者剩余 – below demand, above price
- **producer surplus** 生产者剩余 – above supply, below price

Their sum is total **welfare** 福利, largest at equilibrium.

Topic 2 – key takeaways

1 Demand & supply

own price moves along; other causes shift

2 PED

> 1 elastic, < 1 inelastic; drives revenue

3 YED & XED

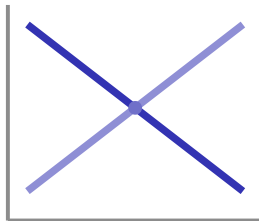
normal/inferior;
substitutes/complements

4 Equilibrium

D meets S; surplus measures welfare

Check yourself

- 1 A subsidy shifts supply which way?
- 2 If $PED = 0.4$, is demand elastic or inelastic?
- 3 An inferior good has YED of what sign?
- 4 Where is total welfare largest?



Answers 1. right (supply rises) 2. inelastic 3. negative 4. at the free-market equilibrium