

A-Level Business

Past-Paper Exercise Sheets — Question Index

25 subtopics • 104 questions • 1951 marks

1.1 Enterprise

5 questions, 105 marks • calculation x5

Source	Q	Type	Marks
9609/11 N25	5	calculation	20
9609/11 N25	1	calculation	5
9609/23 N25	1	calculation	30
9609/11 J25	5	calculation	20
9609/22 J25	2	calculation	30

1.2 Business structure

5 questions, 100 marks • calculation x5

Source	Q	Type	Marks
9609/11 N25	1	calculation	5
9609/12 N25	1	calculation	5
9609/21 N25	1	calculation	30
9609/21 J25	1	calculation	30
9609/22 J25	1	calculation	30

1.3 Size of business

5 questions, 115 marks • calculation x5

Source	Q	Type	Marks
9609/11 N25	5	calculation	20
9609/13 N25	3	calculation	5
9609/21 N25	2	calculation	30
9609/23 N25	1	calculation	30
9609/21 J25	2	calculation	30

1.4 Business objectives

4 questions, 60 marks • calculation x4

Source	Q	Type	Marks
9609/13 N25	3	calculation	5
9609/12 J25	1	calculation	5
9609/22 J25	2	calculation	30
9609/1 23	5	calculation	20

1.5 Stakeholders in a business

4 questions, 110 marks • calculation x4

Source	Q	Type	Marks
9609/21 N25	2	calculation	30
9609/22 N25	2	calculation	30
9609/13 J25	6	calculation	20
9609/21 J25	1	calculation	30

2.1 Human resource management

7 questions, 135 marks • calculation x7

Source	Q	Type	Marks
9609/11 N25	4	calculation	5
9609/12 N25	2	calculation	5
9609/21 N25	1	calculation	30
9609/23 N25	2	calculation	30
9609/12 J25	2	calculation	5
9609/21 J25	2	calculation	30
9609/22 J25	1	calculation	30

2.2 Motivation

6 questions, 95 marks • calculation x6

Source	Q	Type	Marks
9609/13 N25	2	calculation	5
9609/22 N25	1	calculation	30
9609/11 J25	1	calculation	5
9609/13 J25	1	calculation	5
9609/22 J25	2	calculation	30
9609/1 23	6	calculation	20

2.3 Management

1 question, 20 marks • calculation

Source	Q	Type	Marks
9609/12 J25	5	calculation	20

3.1 The nature of marketing

5 questions, 90 marks • calculation x5

Source	Q	Type	Marks
9609/13 N25	1	calculation	5
9609/21 N25	1	calculation	30
9609/11 J25	6	calculation	20
9609/13 J25	4	calculation	5
9609/21 J25	2	calculation	30

3.2 Market research

5 questions, 115 marks • calculation x5

Source	Q	Type	Marks
9609/13 N25	5	calculation	20
9609/22 N25	1	calculation	30
9609/23 N25	2	calculation	30
9609/1 23	1	calculation	5
9609/2 23	1	calculation	30

3.3 The marketing mix

7 questions, 115 marks • calculation x7

Source	Q	Type	Marks
9609/11 N25	6	calculation	20
9609/12 N25	6	calculation	20
9609/13 N25	1	calculation	5
9609/21 N25	2	calculation	30
9609/11 J25	2	calculation	5
9609/12 J25	4	calculation	5
9609/2 23	2	calculation	30

4.1 The nature of operations

6 questions, 105 marks • calculation x6

Source	Q	Type	Marks
9609/11 N25	3	calculation	5
9609/22 N25	2	calculation	30
9609/23 N25	1	calculation	30
9609/11 J25	3	calculation	5
9609/22 J25	1	calculation	30
9609/1 23	2	calculation	5

4.2 Inventory management

4 questions, 45 marks • calculation x4

Source	Q	Type	Marks
9609/12 N25	4	calculation	5
9609/23 N25	2	calculation	30
9609/12 J25	3	calculation	5
9609/13 J25	3	calculation	5

4.3 Capacity utilisation and outsourcing

4 questions, 95 marks • calculation x4

Source	Q	Type	Marks
9609/13 N25	4	calculation	5
9609/21 N25	2	calculation	30
9609/22 N25	2	calculation	30
9609/21 J25	1	calculation	30

5.1 Business finance

3 questions, 40 marks • calculation x3

Source	Q	Type	Marks
9609/11 N25	2	calculation	5
9609/23 N25	1	calculation	30
9609/11 J25	4	calculation	5

5.2 Sources of finance

5 questions, 95 marks • calculation x5

Source	Q	Type	Marks
9609/11 N25	2	calculation	5
9609/12 N25	5	calculation	20
9609/13 N25	6	calculation	20
9609/12 J25	6	calculation	20
9609/21 J25	2	calculation	30

5.3 Forecasting and managing cash flows

3 questions, 70 marks • calculation x3

Source	Q	Type	Marks
9609/12 N25	5	calculation	20
9609/23 N25	2	calculation	30
9609/13 J25	5	calculation	20

5.4 Costs

5 questions, 105 marks • calculation x5

Source	Q	Type	Marks
9609/12 N25	3	calculation	5
9609/13 N25	6	calculation	20
9609/21 N25	2	calculation	30
9609/13 J25	5	calculation	20
9609/22 J25	1	calculation	30

5.5 Budgets

4 questions, 70 marks • calculation x4

Source	Q	Type	Marks
9609/22 N25	2	calculation	30
9609/23 N25	1	calculation	30
9609/13 J25	2	calculation	5
9609/1 23	3	calculation	5

6.1 External influences on business activity

6 questions, 110 marks • calculation x6

Source	Q	Type	Marks
9609/21 N25	1	calculation	30
9609/22 N25	1	calculation	30
9609/11 J25	6	calculation	20
9609/13 J25	6	calculation	20
9609/1 23	2	calculation	5
9609/1 23	4	calculation	5

8.1 Marketing analysis

3 questions, 48 marks • calculation x3

Source	Q	Type	Marks
9609/31 N25	4	calculation	16
9609/32 N25	4	calculation	16
9609/31 J25	4	calculation	16

9.1 Location and scale

1 question, 22 marks • calculation

Source	Q	Type	Marks
9609/32 N25	3	calculation	22

9.2 Quality management

1 question, 12 marks • calculation

Source	Q	Type	Marks
9609/31 J25	3	calculation	12

9.3 Operations strategy

2 questions, 28 marks • calculation x2

Source	Q	Type	Marks
9609/33 N25	4	calculation	16
9609/31 J25	3	calculation	12

10.3 Investment appraisal

3 questions, 46 marks • calculation x3

Source	Q	Type	Marks
9609/31 N25	3	calculation	12
9609/32 N25	3	calculation	22
9609/33 N25	3	calculation	12